'We'll be right, we're insured.'

If luck's not on your side and you can't work due to injury, illness, disability or you die unexpectedly, insurance will help your family get on with life without having to start over.

Protect your biggest asset – you!

Your family probably relies on your income to put a roof over their head, so it makes sense to protect that income as part of a complete financial plan.

Most Australians don't think twice about insuring assets like their home and car, but it's equally important to think of yourself as an asset. Consider that the average wage earner makes around $3.2 million over their working life[1]. That's worth protecting!

If you become sick, disabled or die, your family can use your insurance proceeds to maintain their lifestyle, rather than dipping into savings or finding other ways to make ends meet.

Kate's safety net

When Michael and Kate had their third child they decided to see a financial adviser, who recommended Michael be insured for $800,000. Kate thought this was a lot, but Michael didn't want to be underinsured. He wanted to make sure Kate and the kids would be OK if something happened to him.

A few years later Michael was diagnosed with cancer, which led to his death. Kate used the $800,000 insurance payment to pay off the mortgage and car loan then invested the rest for an income stream. She was relieved she didn't have to get a job so she could be there for her children during this difficult time.

What seemed like a huge amount of money to Kate in the end meant her family could maintain their lifestyle. Kate was glad Michael had insisted on creating a safety net for her and the kids.

Who is insurance for?

If you have debts or want to make sure you and your dependants can still live a comfortable life if you can no longer earn an income, you should consider having insurance.

While you mightn't be keen to pay for something you don't think will ever happen, the reality is that misfortune can strike people at any time.

Thinking **'it won't happen to me'** or **'I'll do it later'** can have devastating financial consequences

In fact, when you're young, in good health and feel you don't need insurance, it's often the best time to get it! Later on you may start suffering health issues that can make you ineligible for cover or incur premiums loadings.

If you're hoping to get by without insurance, consider that:

+ workers compensation won't protect you if you're injured away from work or fall seriously ill
+ health insurance won't help with living expenses
+ social security may not be enough to cover either your medical or living expenses.

Are you a homemaker?

You may believe you don't need insurance because you're not in the workforce. However, if a stay at home parent becomes disabled or dies, the family's breadwinner will either have to reduce their working hours or employ outside help. A family losing a stay at home parent may find the cost of home help and child care for young children a major financial burden.

[1] Based on full time adult average weekly ordinary time earnings as at May 2017, multiplied by 40 years of continuous employment. Source: Australian Bureau of Statistics

Types of insurance we offer

Death and Terminal Illness (DTI)

Pays a lump sum if you die or have a terminal illness with less than 24 months to live.

Total and Permanent Disability (TPD)

Pays a lump sum if you become totally and permanently disabled. It must be obtained with DTI, not individually.

Income Protection (IP)

Replaces part of your income if you become too sick or injured to work or need to reduce your hours.

How much insurance do you need?

First, find out how much insurance you already have with your super fund or insurance provider. Don't forget to consider any insurance you may have with other super funds or insurance providers.

Amount of insurance you already have

DTI $ ______ TPD $ ______

Do you have existing IP insurance? YES ☐ NO ☐

Now, calculate how much DTI and TPD insurance you need using one of two approaches:

1. Needs approach: Add up your family's financial needs that you currently cover with your income, such as the mortgage, credit cards, ongoing living costs, raising the kids, running a car and any other expenses.

2. Replacement income approach: Calculate how much insurance you need to replace the income your family would lose if you became totally and permanently disabled and couldn't work or if you died.

Amount of insurance you already have

Amount of DTI and TPD needed	$	
Less amount you already have	- $	
Equals extra amount you need	= $	
Do you need IP insurance?	YES ☐	NO ☐

It won't set you back as much as you may think

The cost of insurance is called the 'premium'. This is calculated based on the amount of insurance you want and your personal circumstances, such as your age, gender, smoking status, salary and job classification.

Peter's glad for his insurance

After a 30 year career in mining, Peter Ryan was disappointed to hear he could no longer work because of ongoing medical problems. 'I really enjoyed it. I had some great years there, especially the friendships I made,' said Peter, a former field maintenance fitter at the Queensland BMA Goonyella Riverside coal mine.

'I was taken out of my workplace by my doctor. I wasn't expecting that to happen. I could have kept going, as I'm only 62, but I'm resigned to the fact that I can't pull my weight at work.'

While discussing his future employment options with his employer and union, Peter was told he could claim on the Total and Permanent Disablement insurance he had with Mine Super, as he could no longer perform his work duties. Peter plans to keep his insurance benefit entitlement invested with Mine Super.

Who'll get my money if I die?

You can choose who receives your death insurance payout and super balance by nominating your beneficiaries. See the **Nominate your beneficiaries** form at mine.com.au

Insurance isn't 'set and forget'

As you move through life you should review your insurance needs. For instance, when you get married, buy a house, have children, change jobs or your financial position. These changes may mean you need more insurance to cover extra debts and responsibilities or less if you've paid off your home and your children have grown up.

We've made adjusting your insurance easy. You can increase your DTI and TPD insurance by up to $100,000 during a significant life event, such as taking out a mortgage or having a baby.

You can also adjust the waiting time and benefit payment period on your IP insurance at any time as a result of your changing financial position. For instance, if you have high savings, you can increase your waiting period and save on premium costs.

Mine Super | **t** 13 MINE (13 64 63) | **f** 02 4962 3469 | **e** help@mine.com.au | **mine.com.au**

01-01-03-044/CAN171938a/J5008/010718